

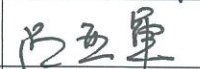
单一来源采购谈判记录表

项目名称：“科学”轮柴油发电机组备件采购

记录人：陶传波 

谈判地点：科考船调度、指挥大厅

谈判时间：2019.1.14

供应商名称	瓦锡兰（上海）服务有限公司		
产品名称	瓦锡兰柴油机备件	数量	16 项 418 件
规格型号	W8L26	目标价格	26. 334223 万
质量等级	原厂正品件		
技术要求	按瓦锡兰柴油机技术说明书备件清册的规格型号提供原厂正品备件，保障设备安全高效运行。		
供应商提供的采购标的成本、同类项目合同价格以及相关专利、专有技术等情况说明	Wärtsilä Services (Shanghai) Co., Ltd 瓦锡兰（上海）服务公司是专业从事提供瓦锡兰柴油机零配件及及配套装置的修理、更新、技术咨询。瓦锡兰公司在上海设有瓦锡兰柴油机的维修车间，专业的维修设备和技术队伍。		
合同主要条款及价格商定情况	Wärtsilä Services (Shanghai) Co., Ltd 瓦锡兰（上海）服务公司提供 Injector sleeve with o-ring groove 带环槽油头套、o-ring O 型圈、sets for cylinder head 缸头修理包、缸头修理包、Nozzle element 喷油嘴元件、O-ring、Stud 螺栓、Distance sleeve 套、Nut 螺母等备件 16 项 418 件，青岛收货，包括税费共计约 26. 334223 万。		
谈判争议点	供货时间、内容、地点，备件质量，合同价格		
谈判结果	Wärtsilä Services (Shanghai) Co., Ltd 瓦锡兰（上海）服务公司为中科院海洋所提供瓦锡兰柴油机备件，青岛收货，包括税费共计 26. 334223 万。		
谈判小组人员	姓名	单位	职称 签字
	孔宪才	中国科学院海洋研究所	高级工程师 
	吕亚军	中国科学院海洋研究所	高级工程师 
	刘长杰	中国科学院海洋研究所	高级工程师 
谈判小组组长	签字 		时间 2019.1.14



船舶应急备件申请单

中国科学院海洋研究所船舶中心
CBDD-ICM-006-01
修改编号 Revise No. 00
修改日期 Revise Date
2018-01-15

船名: 科学

申请单编号: 180601

申请日期: 2018.12.26

设备名称: 主发电柴油机		出厂编号: PAAE202161/2/3		制造日期: 2011		
设备型号: W8L26		生产厂家: Wärtsilä 瓦锡兰				
序号	备件名称	备 件 号	单位	申购数量	船存数量	核发
1	Injector sleeve with o-ring groove 带环槽油头套	1201006	个	16		
2	o-ring O 型圈	1201016	个	20		
3	sets for cylinder head 缸头修理包	9120705	个	16		
4	缸头修理包	9120704	个	16		
5	Nozzle element 喷油嘴元件	1670001	个	16		
6	O-ring	3555005	个	16		
7	O-ring	3555004	个	32		
8	O-ring	1670012	个	50		
9	O-ring	1670021	个	8		
10	Stud 螺栓	1670016	个	4		
11	Distance sleeve 套	1670017	个	4		
12	Nut 螺母	1670025	个	4		
13	HEXAGON HEAD BOLT	PAAC001028	个	48		
14	HEXAGON HEAD BOLT	PAAC000727	个	24		
15	DISTANCE BUSH	PAAR070314	个	72		
16	WASHER	PAAC000684	个	72		
申请理由: 为保证柴油机系统正常运行, 柴油机按时得到维修保养, 船上库存适量备品备件十分重要。现上述备件急缺。 望批准 轮机长/日期: 姜良佑 2018.12.26		船长/日期: 2018.12.26				
机务主管/日期:		船舶中心意见/日期:				

注: 本表保存在部门长和研究所船舶中心机务部。至少保存 2 年。

Sold-to address
Institute of Oceanology
Chinese Academy of Sciences
7 Nan-hai Road
266071 Qingdao

Shipping address
Institute of Oceanology
Chinese Academy of Sciences
7 Nan-hai Road
266071 Qingdao

Notify address

Date 2019-01-08
Quotation number 2850764
Installation KE XUE
IMO no. 9643788
Engine IMO certified

Our contact person **Phone**
VIVIAN QIN +86 2158585295
VIVIAN.QIN@WARTSILA.COM
Your contact person

Your reference
KEXUE
Your order date
2019-01-08
End customer reference

Mode of delivery
COURIER
Terms of delivery
DDP Qingdao Incoterms 2010
Customer number
50995
VAT Number

Terms of payment
Pre-Payment
Quotation valid to 2019-02-07

Pre-Payment order; please note that contract will be valid upon payment receipt.

Item PO. Item	Part no. Product no.	Description Product type Availability	Qty	Unit	Price/unit	Total
000100	1201006 PAAE202161	Sleeve for injector				
		W8L26	16	PC	2.190,30 CNY	35.044,80
		IN STOCK	16	PC		
000200	1201016 PAAE202161	O-ring				
		W8L26	20	PC	168,80 CNY	3.376,00
		IN STOCK	20	PC		
000300	9120704 PAAE202161	Mounting set				
		W8L26	16	PC	2.050,31 CNY	32.804,96
		IN STOCK	16	PC		

Subject to prior sales. Estimated availability shown is current and is given on ExW basis for the date of the quotation. The price is for the given quantity.

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Tax Reg. No.:
www.wartsila.com

VAT Reg. no.:
Business ID. no.:
Registered office: Shanghai

Bank account no.: 449461716145
IBAN:
SWIFT: BKCHCNBJXXX

Item PO. Item	Part no. Product no.	Description Product type Availability	Qty	Unit	Price/unit	Total
000400	1670001	Nozzle element				
	PAAE202161	W8L26	16	PC	4.817,01 CNY	77.072,16
		IN STOCK	16	PC		
This is an IMO component, part of EIAPP certificate as per Engine Technical file. Applicable IMO ID number is Intellectual property of Wartsila and it shall be exclusively used by Wartsila						
000500	3555005	O-ring				
	PAAE202161	W8L26	16	PC	333,49 CNY	5.335,84
		IN STOCK	16	PC		
000600	3555004	O-ring				
	PAAE202161	W8L26	32	PC	20,59 CNY	658,88
		IN STOCK	32	PC		
000700	1670012	O-ring				
	PAAE202161	W8L26	50	PC	59,28 CNY	2.964,00
		IN STOCK	50	PC		
000800	1670021	O-ring				
	PAAE202161	W8L26	8	PC	135,86 CNY	1.086,88
		IN STOCK	8	PC		
000900	1670016	Stud				
	PAAE202161	W8L26	4	PC	848,13 CNY	3.392,52
		IN STOCK	4	PC		
001000	1670017	Distance sleeve				
	PAAE202161	W8L26	4	PC	271,73 CNY	1.086,92
		IN STOCK	4	PC		
001100	1670025	Nut				
	PAAE202161	W8L26	4	PC	20,59 CNY	82,36
		IN STOCK	4	PC		
001200	PAAC001028	HEXAGON HEAD BOLT				
	PAAE202161	W8L26	48	PC	33,76 CNY	1.620,48
		IN STOCK	48	PC		

Continued on page 3

Item PO. Item	Part no. Product no.	Description Product type Availability	Qty	Unit	Price/unit	Total
001300	PAAC000727 PAAE202161	HEXAGON HEAD BOLT				
		W8L26	24	PC	41,17 CNY	988,08
		IN STOCK	24	PC		
001400	PAAR070314 PAAE202161	DISTANCE BUSH				
		W8L26	72	PC	247,02 CNY	17.785,44
		IN STOCK	72	PC		
001500	PAAC000684 PAAE202161	WASHER				
		W8L26	72	PC	20,59 CNY	1.482,48
		IN STOCK	72	PC		
001600	1250002 PAAE202161	Sealing ring				
		W8L26	16	PC	23,06 CNY	368,96
		IN STOCK	16	PC		
001700	1411005 PAAE202161	O-ring				
		W8L26	16	PC	41,99 CNY	671,84
		IN STOCK	16	PC		
001800	1260003 PAAE202161	Joint washer				
		W8L26	16	PC	24,71 CNY	395,36
		IN STOCK	16	PC		
001900	1260004 PAAE202161	Sealing ring				
		W8L26	16	PC	31,29 CNY	500,64
		IN STOCK	16	PC		
002000	1072002 PAAE202161	Gasket				
		W8L26	16	PC	119,40 CNY	1.910,40
		IN STOCK	16	PC		
002100	1072003 PAAE202161	Gasket				
		W8L26	16	PC	111,16 CNY	1.778,56
		IN STOCK	16	PC		
002200	1210007 PAAE202161	O-ring				
		W8L26	16	PC	32,11 CNY	513,76
		IN STOCK	16	PC		

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Item PO. Item	Part no. Product no.	Description Product type Availability	Qty	Unit	Price/unit	Total
002300	1201005	O-ring exhaust seat				
	PAAE202161	W8L26	16	PC	131,74 CNY	2.107,84
		IN STOCK	16	PC		

Goods total		193.029,16
Freight cost		7.100,00
Other expenses		26.890,00
Total excl. VAT/Tax	16,00%	227.019,16
VAT/Tax	16,00%	36.323,07
Total amount		CNY 263.342,23

Yours faithfully,

Wärtsilä Services (Shanghai) Co., Ltd

Did you know that in the Wärtsilä Online Services customer portal you **can** request quotations, place orders, view your order and quotation history as well as track and trace deliveries?

Please find more information about Wärtsilä Online Services and how to request access at www.wartsila.com/online-services.

Wärtsilä can offer you a wide range of logistics solutions, please contact reference contact person on this document for further assistance by providing the destination, ETA and a preferred mode of transport.

For Parts and Services: If not otherwise stated, Wärtsilä General Terms and Conditions (GTC) - Parts (2018) or Service Work (2018) are applied. Wärtsilä General Terms and Conditions are available on the web <http://www.wartsila.com/general-terms-conditions>. Interest will accrue from the invoice due date at the rate stated in Wärtsilä GTC, unless otherwise defined in the Contract between the Customer and Wärtsilä Company. A surcharge shall be added in case an order value is lower than the minimum order value of 200 EUR or equivalent currency value excluding freight. Possible claims regarding Invoices must be made within 14 days after the date of Invoice.

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