

单一来源采购谈判记录表

项目名称：购买水下机器人(ROV)零部件

记录人：范聪慧

谈判地点：青岛市市南区南海路 7 号

谈判时间:2017.11.20

供应商名称	北京美科天瑞科技发展有限公司			
产品名称	ROV 用零部件	数量	一批（附清单）	
规格型号	附清单	目标价格	¥99378 元	
质量等级				
技术要求	零部件必须满足 SAAB tiger ROV 的技术要求，能够在需要时完成所购零部件同 SAAB tiger ROV 在用零部件的更换或备用。			
供应商提供的采购标的成本、同类项目合同价格以及相关专利、专有技术等情况说明	供应商为设备生产商在中国的独家代理商，采购价为独家代理商价格。			
合同主要条款及价格商定情况	合同总价¥99378 元，货期 4-5 周，由中国科学院海洋研究所和北京美科天瑞科技发展有限公司签订合同。			
谈判争议点	无			
谈判结果	中国科学院海洋研究所以¥99378 元的价格从北京美科天瑞科技发展有限公司购买这批零部件。			
谈判小组人员	姓名	单位	职称	签字
	张洪欣	国家海洋局北海分局	高级工程师	张洪欣
	郭景松	国家海洋局第一海洋所	副研究员	郭景松
	郭心顺	中国海洋大学	高级工程师	郭心顺
	于非	中国科学院海洋研究所	研究员	于非
	刁新源	中国科学院海洋研究所	高级工程师	刁新源
谈判小组组长	签字 张洪欣		时间：2017.11.20	

附件清单

Assembly	Component	Description	BOM Qty
TGR-MNP-SSK		TIGER MANIPULATOR STANDARD SPARES KIT	1
..... SPK-91170-25-01	..... CMR-91106	Gear and Shaft Assembly	1
..... SPK-91170-25-01	..... CMR-200051	Motor and Gear Assembly	1
..... CMR-200051	..... 205147	DC motor RE40 GB 150W KL 2WE	1
..... CMR-200051	..... CMR-91011	Gear Spacer	1
..... CMR-200051	..... CMR-91006	Gear 20 Tooth 48 DP (rev2)	1
..... SPK-3836-TP-32-250D	..... 200152	O RING, 2.62 SEC x 82.22 ID, Nitrile shore 70	4
..... SPK-3836-TP-32-250D	..... 200012	O RING, 1.78 SEC X 9.25 ID, NITRILE 70, BLACK	1
..... SPK-3836-TP-32-250D	..... 200014	O RING, 1.78 SEC x 12.42 ID, NITRILE 70, BLACK	1
..... SPK-3836-TP-32-250D	..... 200018	O RING, 1.78 SEC x 18.77 ID, NITRILE 70, BLACK	1
..... SPK-3836-TP-32-250D	..... D4D12	SOLID STATE RELAY 3.5-32Vdc COIL 400V,12A LOAD Panel Mounting	1
..... CMR-3427-TP-32-FIN	..... HLK-PIC RX G-B	Receiver IC TP 32 Channel G-B	1
..... HLK-PIC RX G-B	..... 976-0423	IC 8-BIT MICROCONTROLLER PIC16F628A-I/P DIP-18	1
..... CMR-3427-TP-32-FIN	..... CMR-3427-TP-ASSY	Standard Receiver Unprogrammed (iss3)	1
..... SPK-3836-TP-32-250D	..... CMR-3435-250 FIN	250V DC-DC Power Supply Finished (iss3)	1
..... SPK-7020	..... SK-7020	Seal Kit HLK-7020 Valve Pack	1
..... SPK-7020	..... 024-0008	Hydraulic Valve - All Ports Blocked, Size 8 Valve	2
..... SPK-7020	..... 024-0004	Solenoid Coil 24 Volt High Temperature, Size 8 Valve	2
..... SPK-MB4	..... SPK-2020	Spares Kit HLK-2020/25000 Jaw Rotate	1
..... SPK-2020	..... ISO7089-6-140 HV	M6 Plain Washer, M6	8
..... SPK-2020	..... 1400-30	Circlip - External - 30mm, Carbon Steel	1
..... SPK-2020	..... HLK-6006	Bearing 55 x 13 x 30mm Unshielded	1
..... SPK-2020	..... CMR-1705	Screw Bung	8
..... SPK-2020	..... M6-25SKT	M6 x 25mm Socket Cap Head Screw A4, Stainless Steel	8
..... SPK-2020	..... M8-NYLOC	Nyloc Nut A4 Stainless Steel	8
..... SPK-2020	..... SK-2020/2040/25000	SEAL KIT SPARES FOR HLK-2020/2040/2500, ROTATE JAW ASSEMBLY	1
..... SPK-MB4	..... SK-1300	Seal Kit HLK-1300 Cylinder	2
..... SPK-MB4	..... SPK-6000	Spares Kit HLK-6000 Pilot Check	1
小计			
		维修工具	
		Molykote 111	1
		Aquashield	1
		CMR-1765 (Pilot Check Lock Tool, Two Pin Spanner)	1
		TH110-KIT (DIAPHRAGM PULLER KIT)	1



Date: 20 June, 2017
To Whom It May Concern,

DISTRIBUTION OF SAAB SEAEYE PRODUCTS IN PEOPLES REPUBLIC OF CHINA

This letter confirms that Beijing Tek Meridian System Solution Corporation (北京美科天瑞科技发展有限公司) is the exclusive distributor of Saab Seaeye products and services in China. All RFQ, correspondence, orders, repairs, financial issues, payment and any other matters relating to SAAB SEAEYE should be sent directly to Beijing Tek Meridian System Solution Corporation (北京美科天瑞科技发展有限公司) in China.

In addition to the supply of new equipment, Beijing Tek Meridian System Solution Corporation (北京美科天瑞科技发展有限公司) will also provide customer service and support, including spare parts, for these products. Beijing Tek Meridian System Solution Corporation (北京美科天瑞科技发展有限公司) engineers will provide support to Chinese customers assisted by Saab Seaeye Customer Support from the UK.

This Letter of Authority is valid until Dec 31, 2020.

Please contact:

Mr. Alex Xu

Vice President

Beijing Tek Meridian System Solution Corporation

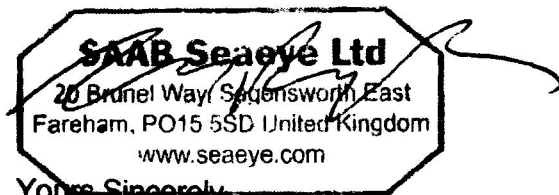
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